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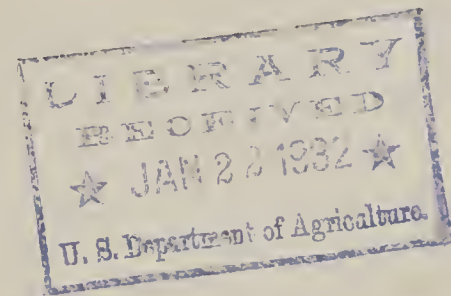


271



# UPJOHN'S GLADIOLUS LIST

## JANUARY, 1932



D. H. UPJOHN

964 South Liberty Street

SALEM, OREGON

# WHY PEOPLE BUY OUR BULBS.

From Mr. H. W. Morris, 2433 Woodward Ave., Pittsburgh Pa., we received the following letter this fall. This tells the story so well about our bulbs we reprint it for your benefit:

"'Never fail to thank him who favors you by word or deed' an oft repeated paternal injunction recurs to my mind as the Gladiolus seasons draws to a close. The fine bulbs ordered from you have certainly surpassed my fondest expectations and have brought my Gladiolus season to a most successful climax. Ideal weather conditions, frequent fertilization, consistent and intensive cultivation were contributing factors, of course, but the real secret lay hidden in the bulbs themselves.

"My garden has never shown such immense spikes and such wonderful colors, yet I have been a Glad fan for fifteen years although my first trial of your bulbs. Your Yellow Wonder produced spikes which as cut flowers were 36 to 37 inches tall and developed from 17 to 19 immense flowers each. The 25 first size bulbs of this variety have increased to 43, almost doubled. Crinkles—and what a beauty she is—increased from 25 to 38. Yellow Wonder, John T. Pirie, R. J. Kunderd and Crinkles are a quartette sure to please the most fastidious. I had the pleasure of seeing in bloom this summer two collections ordered from you at my suggestion and am glad to say that both quite surpassed expectations and you have made two more friends. And I must not forget your very generous number of complimentary bulbs. In your No. 5 size every one bloomed. The quality and pep of your bulbs certainly were innovations to me and my success seems to prove the popular idea that out in Oregon everything grows big. Awaiting your next catalogue and wishing you many 'happy landings' of customers, I am, very truly yours."

(Signed) H. W. MORRIS

## READ CAREFULLY BEFORE ORDERING

Net cash with order, or 25 per cent deposit with order and balance sent C. O. D. We prepay on all orders of \$3.00 or over. For orders of less, add 25 per cent of amount of order to help pay postage.

Twenty-five bulbs sent at 100 price; 10 bulbs sent at 1/9 hundred price; 250 bulbs or over of one kind and size at 10 per cent discount from 100 rate.

No single item less than 15 cents.

Shipments from March 1st on, unless immediate delivery requested. Due regard paid to latitude you are in as to time of shipment. We cannot be responsible for freezing in transit when mid-winter shipment is demanded.

**Special Note—In event we are out of one size in a variety we will substitute the next size in sufficient quantity to cover price, unless otherwise instructed. Just write on your order "Don't Substitute," if you want sizes ordered only. We never substitute on varieties unless permitted to. Our aim is to please our customers.**

On bulblets we will give a 10 per cent discount for 5000 of one variety or five quarts of one variety; 10 per cent discount on 10 quarts or 10,000 bulblets of assorted varieties.

All stock offered, and orders accepted, subject to prior sale.

Use of the order blank enclosed with list will be a convenience to us and aid in avoiding possible errors. Please print or write name and address plainly.

We acknowledge receipt of all orders.

Names of introducers appear in parenthesis after varieties as (K) for Kunderd; (D) for Diener; (P) for Pratt; (B) for Betscher; (C) for Coleman; (Vil) for Vilmorin; (Pf) for Pfitzer; (Hol) for Holland; (M) for Metzner; etc.

**THIS LIST SUPERSEDES AND CANCELS ALL PRICES AND OFFERS IN PREVIOUS LISTS OR ADVERTISEMENTS**

## PRICED IN LARGE LOTS

25 Bulbs Sold at 100 Rate; 10 at 1/9 the 100 Rate; 250 or Over of One Size of Variety, 10% Off. No Single Item for Less Than 15 Cents

	Priced Per 100; 25 at 100 Rate; 10 at 1/9 100 Rate						
	No. 1 1 1/2 up	No. 2 1 1/4 - 1 1/2	No. 3 1 - 1 1/4	No. 4 3/4 - 1	No. 5 1/2 - 3/4	No. 6 1/4 - 1/2	Bblts. 1000
A. B. Kunderd (K), ruffled cream and pink.....	\$ 4.00	\$ 2.75	\$ 2.25	\$ 1.80	\$ 1.20	\$ .80	\$ .80
A. E. Kunderd (K), big salmon rose; strong grower.....	8.00	6.00	4.00	3.00	2.50	1.20	2.40
Aflame (H), begonia rose; fine.....	10.00	8.00	6.00	4.00	3.00	2.00	2.00
Aida (Hol), very early dark blue.....	16.00	12.00	8.00	6.00	4.80	3.60	7.00
Albania .....	3.20	2.40	1.80	1.40	.90	.60	.60
Alice Tiplady (K), orange prim.....	.....	.....	2.40	1.80	1.20	.80	.80
Annie Laurie (B), ruffled pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Apricot Glow (Can), clear apricot.....	4.00	3.15	2.25	1.80	1.20	.80	.80
Avalon (K), ruffled large cream.....	4.00	3.00	2.40	1.80	1.20	.80	.80
A. V. Bunce (Bill), orange yellow, claret line.....	4.00	3.00	2.40	1.80	1.20	.80	.80
A. W. Hunt (CH), extra fine orange red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Balboa (Br), apricot pink.....	.....	.....	.....	2.00	1.40	.90	2.00
Battle Creek (K), violet self.....	4.00	3.00	2.40	2.00	1.20	.80	.80
Belinde (Eur), soft creamy yellow; one of finest in its class for garden or cut flowers.....	5.40	4.50	3.00	2.00	1.60	1.00	2.00
Bengal Tiger (Pr), red, flaked black; large.....	4.00	3.00	2.20	1.60	1.00	.60	.60
Betty Compson (D), phlox pink, overlaid purple.....	.....	4.00	3.00	2.00	1.50	1.00	2.50
Betty Joy (Bill), soft creamy white; many open.....	6.00	5.00	3.60	2.40	1.60	1.20	1.00
Betty Nuthall (Sal), light coral; enormous plant and flower; wonderful .....	11.00	9.00	7.00	5.70	4.50	3.00	2.00
Black Pansy (K), dark maroon, deeper blotch.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Blanche Bollinger (K), ruffled old rose pink.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
B. L. Smith (K), light lavender, cream throat; a leader.....	3.50	3.00	2.00	1.50	1.00	.60	.60

ALL STOCK OFFERED AND ORDERS ACCEPTED SUBJECT TO PRIOR SALE



	Priced Per 100; 25 at 100 Rate; 10 at 1/9 100 Rate						Bblts. 1000
	No. 1 1 1/2 up	No. 2 1 1/4-1 1/2	No. 3 1-1 1/4	No. 4 3/4-1	No. 5 1/2-3/4	No. 6 1/4-1/2	
Blushing Beauty (K), large ruffled blush pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Bobby (K), large deep rose.....	4.00	3.00	2.40	1.60	1.00	.60	.60
Break O' Day (Bill), very early cream pink.....	3.00	2.40	2.00	1.50	1.00	.60	.60
Capt. Boynton (B), very fine lavender.....	3.60	2.80	2.00	1.50	1.20	.80	.80
Cardinal Prince (K), self colored rich red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Catherine Coleman (C), very large geranium pink.....	5.00	4.00	3.00	2.40	1.60	1.00	1.00
Challenger (K), deep, dark velvety red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Chas. Dickens (PF), bright, radiant purple, fine placement; many open .....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Charles Fairbanks (K), bright red.....		3.00	2.40	1.80	1.20	.80	.80
Copper Bronze (K), large prim coppery bronze.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Coronado (Br), large white, purplish throat; fine.....				10.00	7.00	5.00	
Coryphee (Pf), masterpiece in pink; large and grand.....	25.00	20.00	15.00	10.00	7.00	5.00	10.00
C's Scarlet Wonder (C), large flowered scarlet.....	3.60	2.80	2.00	1.50	1.00	.60	.60
Crimson Glow (Bet), one of finest crimsons.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Crinkles (K), ruffled rose pink; fine to cut.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Damask (Aus), vigorous clear rose pink.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Del Rosa (Bur), scarlet with light throat.....			2.40	1.80	1.20		
Dr. F. E. Bennett (D), one of best orange scarlet; extra fine..	3.60	2.80	2.00	1.50	1.20	.80	.80
Dr. Moody (Kinyon), large lavender; fine Glad.....	9.00	7.00	5.40	4.00	3.00	2.00	4.00
Dr. Nelson Shook (K), deep tyrian rose; very fine.....	4.00	3.00	2.40	1.80	1.20	.80	.80
D's American Beauty (D), rose; many open.....			2.40	1.80	1.20	.80	
Duchess of York (Eur), deep blue.....			3.00	2.20	1.40	1.00	1.00
E. J. Shaylor (K), ruffled rose.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Eliz. Swartley (S), soft salmon; sport of 1910 Rose; early....	4.00	3.00	2.40	1.80	1.20	.80	.80
Elkhart (K), one of best purples.....			2.40	1.80	1.20	.80	.80
Evelyn Kirtland (A), leading pink.....			2.00	1.50	1.20	.80	.80
Fairland (K), large ruffled vermillion.....	5.00	4.00	3.00	2.00	1.60	1.00	1.00
Flora (Hol), large light yellow.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Frank J. McCoy (Br), tall pink; large; many open.....	25.00	20.00	15.00	10.00	7.00	5.00	10.00
Frank J. Symmes (D), ruffled peach red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Geraldine Farrar (D), light lavender violet.....	5.00	3.60	2.60	2.00	1.20	.80	.80
Giant Myrtle (K), fine pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Giant Nymph (C), very large pink; one of best.....	3.00	2.50	2.00	1.50	1.00	.60	.60
Gladis Plath (D), mallow purple, deeper throat.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Gloriana (Bet), a very large orange salmon; fine.....	4.00	3.00	2.00	1.00	.80	.60	.80
Gold Eagle (A), deep rich yellow.....	3.60	3.00	2.40	1.80	1.20	.80	.80
Golden Dream (Gr), leading clear yellow; extra fine.....	4.00	3.00	2.20	1.80	1.20	.80	.80
Golden Frills (K), daffodil yellow prim ruffled.....	4.00	3.00	2.00	1.20	1.00	.80	.70
Golden Measure (Kel), one of leading yellows.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Golden Snapdragon (K), new type ruffled yellow and white....	15.00	12.00	10.00	8.00	6.00	4.00	8.00
Heavenly Blue (Pf), fine light blue shade.....	12.00	8.00	6.50	5.00	3.50	2.00	2.50
Henry Ford (D), purple, novel placement.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Herbstzauber (Pf), orange salmon.....		4.00	3.00	2.20			.80
High Nye (A), tall purple.....		3.00	2.40	1.80	1.20	.80	.80
Illuminator (GB), carmine red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Imperator (Hol), large white.....	4.00	3.00	2.20	1.40	1.00	.60	.60
Improved Queen of Night (D), very dark maroon.....	5.00	4.00	3.00	2.00	1.00	.80	.80
Iwa (Bet), wonderful salmon, very fine Glad.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Jack London (D), salmon, a fine cut flower.....		3.00	2.40	1.80	1.20	.80	.80
Jacoba Van Beijeren (Hol), large self violet color.....		3.00	2.40	1.80	1.20	.80	.80
Jane Adams (Dec), lavender, creamy throat.....	10.00	8.00	6.00	4.00	3.00	2.40	3.60
Jean Tenny (Aus), tall silvery pink.....	6.00	5.00	4.00	3.00			
Jennie Lind (Dec), pink.....	4.00	3.00	2.00	1.60	1.00	.80	.80
Joe Coleman (K), ruffled red.....		3.00	2.40	1.80	1.20	.80	.80
John T. Pirie (K), mahogany brown; much in demand.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Jubilee (Kemp), very large lavender.....				30.00	20.00	10.00	
Kunderd's Yellow Wonder (K), vigorous yellow.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Lavender Bride (G) smoky lavender; beautiful.....	10.00	8.00	6.00	4.00	3.00	2.00	4.00
London Smoke (D), red, marked darker, oriental color.....		4.00	3.00	2.20	1.40	1.00	1.00
Longfellow (Dec), fine pink; many open; striking.....	4.00	3.00	2.20	1.80	1.20	.80	.80
Los Angeles (H), cut and come again pink.....	3.50	2.80	2.20	1.80	1.20	.80	.80
Loyalty (A), sturdy growing yellow.....	32.00	24.00	18.00				
Marie Kunderd (K), one of best whites.....	3.50	2.80	2.20	1.60	1.00	.80	.80
Marietta (M), geranium pink.....					1.00	.60	.60

	Priced Per 100; 25 at 100 Rate; 10 at 1/9 100 Rate						
	No. 1 1 1/2 up	No. 2 1 1/4-1 1/2	No. 3 1-1 1/4	No. 4 3/4-1	No. 5 1/2-3/4	No. 6 1/4-1/2	Bblts. 1000
Marmora (Errey), smoky lavender.....	15.00	12.00	8.00	6.00	4.00	3.00	3.00
Marnia (Kemp), grenadine orange.....		3.00	2.40	1.80	1.20	.80	.80
Marocco (Pf), very dark, almost black.....				12.00	8.00	6.00	
Mary Frey (GB), lavender pink, ruby blotch.....	5.40	4.80	3.60	2.40	1.60	1.00	2.00
Mary Jane (K), silvery lavender pink.....				4.00	3.00	2.00	
Masterpiece (K), ruffled rose.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Minuet (C), one of the very best lavenders.....	6.00	4.80	3.60	2.80	2.00	1.40	
Miss Des Moines (Dec), lilac lavender, yellow throat.....			16.00	12.00	8.00	5.00	
Miss Madison (B), beautiful light silver pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mother Machree (St), soft smoky lavender; large.....				16.00	12.00	8.00	
Mrs. Calvin Coolidge (K), light rose pink.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Mrs. F. C. Hornberger (H), an extra fine white.....		4.00	3.00	2.00	1.40	1.00	1.00
Mrs. F. C. Peters (F), one of best lavenders.....	3.60	2.80	2.00	1.60	1.20	.60	.60
Mrs. G. W. Moulton (K), large deep violet red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mrs. H. E. Bothin (D), geranium pink, ruffled.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mrs. M. S. Burke (D), apricot yellow; many open.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mrs. Leon Douglas (D), one of largest Glads grown, begonia rose; one of most popular.....	3.60	2.80	2.20	1.60	1.20	.60	.60
Mrs. P. W. Sisson (C), cameo pink.....		3.00	2.00	1.60	1.00	.80	.80
Mrs. Van Konynenberg (Pf), aniline blue; tall.....		5.00	3.60	2.40	1.60	1.00	1.80
Mr. W. H. Phipps (D), LaFrance pink; many open; one of most popular of all Glads.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Muriel (Eur), light blue.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Nancy Hanks (Sal), unusual peach red shade.....		2.90	2.20	1.50	1.00	.60	.60
Natalie (K), salmon.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Neoga (K), ruffled deep maroon.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Nixie (D), jasper pink, with red, ruffled.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Nymph (K), large ruffled lavender.....	5.00	4.00	3.00	2.00	1.60	1.00	1.00
Old Glory (K), deep maroon, white lines.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Opalescent (B), large rose lavender.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Orange Flame (K), orange red; very fine and large.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Orange Glory (K), ruffled orange; large.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Orchid (The) (Sprague), lavender pink lacinated.....	6.00	5.00	3.60		1.60	1.00	2.00
Pasadena (D), Turkish red, light throat.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Patricia Carter (K), light shrimp pink prim.....	9.00	7.00	5.00	4.00	3.00	2.00	3.50
Pearl of California (Kgsly), LaFrance pink; many open; very fine Glad.....			6.00	4.00	3.00	2.00	
Pfitzer's Triumph (Pf), salmon orange; a Gladiolus triumph in size and beauty.....	8.00	6.00	4.50	3.60	2.80	2.00	4.00
Phaenomen (Pf), soft pink.....		4.00	3.00	2.40	1.80	1.00	1.00
Pink Wonder (Kemp), large light pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Pola Negri (D), yellow and apricot.....	3.60	2.80	2.20	1.60	1.00	.60	.60
Prof. Keesom (Pf), salmon, flame markings.....				6.00	3.60	2.40	
Purple Glory (K), giant deep maroon (not purple).....	4.00	3.00	2.50	2.00	1.50	.80	
Pythia (K), giant red.....	3.60	2.80	2.20	1.60	1.00	.60	.60
Quinton (Kemp), early coral.....	4.00	3.00	2.40	1.80			
Red Fire (K), fiery, heat resisting red.....	3.60	2.80	2.20	1.60	1.00	.60	.60
Rev. Ewbank (Hol), good porcelain blue.....				1.80	1.20	.80	.80
Richard Diener (D), one of best geranium pinks.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Robert J. Kunderd (K), a very fine red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Romance (K), smoky orange.....	3.60	2.80	2.20	1.60	1.00	.60	.60
Rose Ash (D), ashes of roses.....	3.60	2.80	2.20	1.60	1.00	.60	.60
Rose Mulberry (A), coral pink and violet.....	6.00	5.00	4.00	3.00	2.00	1.40	2.50
Royal Lavender (Sch), extra fine deep lavender.....				8.00	5.00	4.00	
Salbach's Pink (Sal), large geranium pink.....				10.00	7.00	5.00	
Sanspareil (Vil), apricot pink, white throat.....	6.00	5.00	4.00	3.00	2.20	1.40	
Scarlano (K), ruffled orange scarlet; early.....	3.50	3.00	2.40	1.80	1.20	.80	.80
Scarlet Princeps (K), cherry red.....	3.60	2.80	2.20	1.60	1.00	.60	.60
Show Flower (K), rose red, striking throat.....	4.00	3.00	2.40	1.80	1.20	.80	
Snow Glory (K), ruffled white iris lines.....	6.00	5.00	4.00	3.00	2.40	1.80	
Sovereign (Vaughan), blue, improved Baron Hulot.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Spirit of St. Louis (M), flame carnelian red; one of real com- ing Glads.....				5.00	3.60	2.40	
Star of the Sea (Ellis), peach red brownish throat.....	15.00	12.00	8.00	6.00	4.00	3.00	
Sulphur Frills (K), ruffled light sulphur.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Sunnymede (F), light orange.....	4.00	3.00	2.40	1.80			
T. A. Edison (D), begonia rose, deep blotch.....		5.00	4.00	3.00	2.00	1.20	

NOS. 3 AND 4 BULBS GIVE FINE BLOOMS IN PRACTICALLY ALL LATITUDES



	Priced Per 100; 25 at 100 Rate; 10 at 1/9 100 Rate						Bblts. 1000
	No. 1 1 1/2 up	No. 2 1 1/4 - 1 1/2	No. 3 1 - 1 1/4	No. 4 3/4 - 1	No. 5 1/2 - 3/4	No. 6 1/4 - 1/2	
Taro (K), fine rose color.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Thistle (K), ruffled red; large; vigorous.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Thos. T. Kent (D), strawberry pink, big blotch.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Titanic (Dec), extra large magenta; fine flower.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Tycko Zang (A), salmon pink; large; fine.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Veilchenblau (Pf), violet blue; one of best.....	10.00	8.00	6.00	4.40	3.20	2.40	.....
Veiled Brilliance (A), pink, glorious blue tints.....	10.00	8.00	6.00	4.50	3.00	2.40	2.50
Violet Glory (K), ruffled deep violet.....	4.00	3.00	2.40	1.80	1.20	.80	.80
War, blood red; late.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Watermelon (K), watermelon pink self; fine.....	5.00	4.00	3.00	2.40	1.80	1.00	1.00
White Giant (Hol), large waxy white; a superb cut flower....	4.00	3.00	2.40	1.80	1.20	.80	.80
Willis E. Fryer (K), extra large violet; vigorous.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Wm. G. Badger (M), pink like Richard Diener; early.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Youell's Favorite (K), ruffled lavender; late, fine.....	4.00	3.00	2.40	1.80	1.20	.80	.80

## SPECIAL OFFERS IN SMALL LOTS

Below we offer some varieties we have either in small quantities only or to give our customers the opportunity to purchase some wanted varieties in smaller lots than permitted in the general list.

	Large 1 1/4 - up	Medium 3/4 - 1 1/4	Small 1/2 - 3/4	Bblts. 100
A. E. Kunderd (K), big salmon rose.....	3 for \$ .25	5 for \$ .25	10 for \$ .20	\$ .25
Aflame (H), begonia rose to orange.....	2 for .25	4 for .25	10 for .25	.25
Aida (Hol), early dark blue.....	1 for .20	2 for .20	4 for .25	.....
Apricot Glow (Can), clear apricot.....	3 for .25	10 for .30	20 for .25	.20
Ave Maria (Eur), choice new blue.....	1 for .40	2 for .40	2 for .20	.....
Belinde (Eur), fine creamy yellow.....	4 for .25	8 for .25	16 for .25	.25
Berty Snow (Mair), large lavender.....	2 for .25	4 for .25	.....	.....
Betty Compson (D), phlox pink.....	3 for .20	6 for .20	12 for .20	.....
Betty Nuthall (Sal), grand light coral.....	1 for .15	2 for .18	4 for .20	.50
Blue Danube (Pf), grand new amethyst blue, dark blotch.....	1 for 5.00	1 for 2.50	1 for 1.50	.....
Blue Triumphator (Pf), largest of the blues, enormous blooms of pale blue; grand.....	1 for 10.00	1 for 5.00	1 for 3.00	.....
Catherine Coleman (C), geranium pink.....	4 for .25	8 for .25	16 for .25	.....
Chas. Dickens (Pf), one of the best purples.....	4 for .25	8 for .25	20 for .25	.20
Chicago (K), ruffled geranium red.....	1 for 5.00	1 for 2.50	.....	.....
Commander Koehl (Pf), spectacular red from Holland; grand.....	1 for 1.00	1 for .60	1 for .40	.....
Coronado (Br), large white, with striking purple blotch.....	1 for .35	1 for .20	2 for .20	.....
Coryphee (Pf), wonderful pink from Holland.....	1 for .35	1 for .20	2 for .20	.....
Damask (Aus), strong growing rose pink.....	4 for .25	8 for .25	16 for .25	.25
Del Rosa (Burbank), scarlet, white throat.....	4 for .20	8 for .20	6 for .20	.25
Dr. F. C. Christ (D), LaFrance pink and yellow; wonderful.....	1 for .50	1 for .30	2 for .30	.....
Dr. F. E. Bennett (D), fine orange red.....	5 for .25	10 for .25	20 for .25	.25
Dr. Moody (Kinyon), large lavender.....	2 for .25	4 for .25	8 for .20	.....
Dr. Nelson Shook (K), tyrian rose; a fine Gladiolus.....	3 for .20	6 for .20	12 for .20	.30
Duchess of York (Eur), blue.....	3 for .15	6 for .15	.....	.....
Early Sunrise (V), early salmon.....	4 for .25	8 for .25	16 for .25	.....
Emile Aubrun (L), smoky red; fine.....	2 for .20	4 for .20	.....	.....
Estella (K), rose; one of largest.....	4 for .20	8 for .20	12 for .20	.....
Evening Glory (K), rose pink, dark throat.....	4 for .25	8 for .25	16 for .25	.30
Frank J. McCoy (Br), tall pink.....	1 for .35	1 for .20	2 for .20	.....
Geraldine Farrar (D), lavender violet.....	3 for .25	6 for .25	12 for .25	.30
Gladdie Boy (B), pink to yellow.....	3 for .20	6 for .20	12 for .20	.30
Golden Dream (Gr), fine clear yellow.....	4 for .25	8 for .25	16 for .25	.25
Golden Salmon (K), golden yellow, rich.....	3 for .20	6 for .20	12 for .20	.35

## SPECIAL COLLECTIONS

NO DISCOUNTS ALLOWED ON THESE COLLECTIONS

(Unless otherwise indicated all varieties in these collections are labeled and contained in separate containers. Large sized bulbs are Nos. 1 and 2, or both; Medium sized bulbs are Nos. 3 and 4, or both; Small sized bulbs are smaller than No. 4 but no bulblets included in collections.)

**OUR SELECTION COLLECTION**—For \$3 we will send you prepaid a fine selection of Gladiolus bulbs of our choice in a good range of colors and types worthy of any garden. Try this. You'll be pleased.

**SELECT COLLECTION**—Five large bulbs of each, 1¼ up: Aflame, Betty Nuthall, Charles Dickens, Coryphee, Dr. Moody, Jubilee, Marmora, Minuet, Mrs. Konynenberg, Pearl of California, and Veilchenblau. This is a wonderful collection of the newer Gladiolus, all harmonizing in your garden or when cut. Fifty-five large bulbs of these grand new varieties sent prepaid for \$6. Or 110 medium bulbs, 10 each of the same varieties, for \$6, prepaid. When ordering please ask for "Select Collection Large," or "Select Collection Medium."

**RUFFLED COLLECTION**—10 large of each, 1¼ up: A. B. Kunderd, Avalon, Blushing Beauty, Crinkles, E. J. Shaylor, Frank J. Symmes, Golden Frills, Joe Coleman, Masterpiece, Mrs. H. E. Bothin, Neoga, Orange Glory, Scarlano, Sulphur Frills, Thistle, Violet Glory, Youell's Favorite, 170 bulbs in all sent for \$5, prepaid. Or 25 medium bulbs of each of the ruffled collection, 425 bulbs in all, sent for \$9, prepaid. Either of these gives you a fine collection of these ruffled beauties.

**LARGE FLOWERED PINK COLLECTION**—25 large bulbs each, 1¼ up: Mr. W. H. Phipps, Mrs. Leon Douglas, Longfellow and Iwa, 100 bulbs in all, sent for \$3.50 prepaid. Or 50 medium bulbs of each for \$3.50, prepaid.

**WONDER GARDEN COLLECTION**—25 large bulbs each, 1¼ up: Belinde, Betty Joy, Bobby, Dr. F. E. Bennett, Improved Queen of the Night, Mrs. Leon Douglas, Mr. W. H. Phipps, Pfitzer's Triumph, 200 large bulbs sent for \$8.50, prepaid. Or 50 medium bulbs each of the same, 400 bulbs in all, sent for \$17, prepaid.

**COLLECTION "A"**—10 large each, 1¼ up: B. L. Smith, Break O' Day, Capt. Boynton, Crinkles, Giant Nymph, Gloriana, Iwa, Miss Madison, Mrs. F. C. Peters, Pasadena, 100 large bulbs for \$3.50, prepaid. Or 20 medium each, 200 bulbs for \$3.50, prepaid.

**COLLECTION "B"**—Red Collection, 10 large each 1¼ up; A. W. Hunt, Bengal Tiger, Cardinal Prince, Challenger, C's Scarlet Wonder, Crimson Glow, Dr. F. E. Bennett, Illuminator, Robert J. Kunderd, Scarlano, 100 large bulbs for \$3.50, prepaid. Or 20 medium sized each same varieties for \$3.50, prepaid.

**COLLECTION "C"**—Wide range red collection, medium sized bulbs, ¾ to 1¼, 25 each of A. W. Hunt, Bengal Tiger, Black Pansy, Cardinal Prince, Challenger, Cowee's Scarlet Wonder, Crimson Glow, Dr. F. E. Bennett, Frank J. Symmes, Illuminator, Improved Queen of the Night, Joe Coleman, Neoga, Robert J. Kunderd, Scarlano, Scarlet Princeps, War, 17 varieties or 425 bulbs for \$8.50, prepaid.

**COLLECTION "D"**—Lavender collection, medium sized bulbs, ¾ to 1¼, 25 each of B. L. Smith, Capt. Boynton, Mrs. F. C. Peters, Opalescent, Youell's Favorite and 5 medium each of Minuet and Nymph and 2 large bulbs of Lavender Bride for \$3.50, prepaid.

**COLLECTION "E"**—Blue, purple and violet, selected shades, 10 large bulbs each of Battle Creek, Charles Dickens, Elkhart, Geraldine Farrar, Gladis Plath, Henry Ford, Jacoba Van Beijeren, Sovereign, Violet Glory, Willis E. Fryer, 100 large bulbs for \$3.50, prepaid. Same varieties in 20 medium bulbs each for \$3.50, prepaid.

**COLLECTION "F"**—Grand cut flower collection, 25 medium bulbs each, ¾ to 1¼ of Apricot Glow, A. W. Hunt, B. L. Smith, Cardinal Prince, Challenger, Crimson Glow, Crinkles, Dr. F. E. Bennett, E. J. Shaylor, Giant Nymph, Gloriana, Golden Measure, Iwa, John T. Pirie, Mrs. F. C. Peters, Mrs. Leon Douglas, Mr. W. H. Phipps, Nancy Hanks, Scarlano, and Tycko Zang, a total of 20 varieties or 500 bulbs for \$10, prepaid.

**COLLECTION "G"**—Grand cut flower collection—for those wishing to offer cut flowers for sale for profit and require more bulbs we will make up collection of same sizes and varieties as in Collection "F" only 100 bulbs of each or 2000 bulbs in all prepaid for \$35.

**COLLECTION "H"**—Special mixed collection—some people are not particular about labels. All other collections will be sent labeled but we will offer a special collection of 200 medium sized bulbs, ¾ to 1¼ each in 20 varieties of 10 each, our selection, unlabeled and mixed together in one container for \$3.75, prepaid. These are all selected from fine named varieties.

**WE RESERVE THE RIGHT TO SUBSTITUTE IN ALL COLLECTIONS, ALTHOUGH THE COLLECTIONS WILL BE SENT AS LISTED AS LONG AS THE VARIETIES LAST.**

From such information as we have been able to gather the country's Gladiolus crop as a whole is none too large this year although with our facilities for irrigation and intensive cultivation ours looks in the field of as high a standard as any we have ever grown. But we suggest early ordering. Inquiries we have received so far are in excess of anything we have received in the past and interest in Gladiolus seems to be showing a marked increase from year to year throughout the nation. We ship Gladiolus to every state in the Union and a number of foreign countries. Our bulbs are grown under the best of conditions, irrigated and handled right, stored in a modern warehouse and thousand of pleased customers reflect the care and attention given to our bulbs and their shipment.

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**D. H. UPJOHN**

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